

**HENDRIK VAN DEN BERG**  
**Associate Professor of Economics**  
**College of Business Administration**  
Joined CBA Faculty in 1989

**PERSONAL DATA**

**HOME ADDRESS**

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**OFFICE ADDRESS**

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**EDUCATION**

Ph.D.	School:	University of Wisconsin - Madison
	Date:	1989
	Major Field:	Economics
M.S.	School:	University of Wisconsin - Madison
	Date:	1987
	Major Field:	Economics
M.A.	School:	State University of New York at Albany
	Date:	1972
	Major Field:	Economics
B.A.	School:	State University of New York at Albany
	Date:	1971
	Major Field:	Economics

**TEACHING AND RESEARCH FIELDS**

International Economics, International Finance, International Business, Economic Growth and Development, Economic Development of Latin America

## PROFESSIONAL ORGANIZATIONS

American Economic Association  
Western Economic Association International

### PUBLISHED ARTICLES IN REFEREED JOURNALS

1. "The Impact of Transactions Activities on U.S. Productivity Growth" (with Scott Fuess). *Economics Letters*, Vol. 38 (1992), pp. 243-247.
2. "A Novel Test of the Monetary Approach Using Black Market Exchange Rates and the Johansen-Juselius Cointegration Method" (with Sanath Jayanetti). *Economics Letters*, Vol. 41 (1993), pp. 413-418.
3. "Foreign Trade and Economic Growth: Time Series Evidence from Latin America" (with Jim Schmidt), *The Journal of International Trade & Economic Development*, Vol. 4(3) (1994), pp. 249-268.
4. "Free Market Reforms in Mexico: Are the Labor Markets Next?" *The Journal of Latin American Affairs*, Vol. 2(2) (1994), pp. 41-45.
5. "Getting Closer to the Long Run: Using Black Market Exchange Rates to Test Purchasing Power Parity" (with Sanath Jayanetti), *The Indian Journal of Economics*, Vol. 75(298) (1995), pp. 291-301.
6. "Tariffs and Quotas in an Endogenous Policy Model: Are Tariffs Still Better than Quotas?" *Journal of Economic Integration*, Vol. 10(1) (1995), pp. 32-48.
7. "The Impact of Transactions Activities on Productivity Growth in Canada, and a Comparison with the United States" (with Scott Fuess), *The North American Journal of Economics and Finance*, Vol. 6(1) (1995), pp. 1-15.
8. "Anticipating Labor Market Reform in Mexico," *Latin American Studies*, Vol. 14 (1995), pp. 37-49.
9. "Does Simultaneity Distort Tests of the Trade-Growth Relationship?" *Applied Economics Letters*, Vol. 3(3) (1996).
10. "Does GNP Growth Exaggerate Growth in 'Actual' Output? The Case of the United States" (with Scott Fuess), *The Review of Income and Wealth*, Series 42(1) (1996), pp. 35-48.
11. "Mexico's Futile Attempt to Defy Purchasing Power Parity" (with Atrayee Ghoshroy-Saha), *Applied Economics Letters*, Vol. 3 (1996), pp. 395-399.

12. "Growth in Africa: Does the Source of Investment Financing Matter?" (with Steven Most), *Applied Economics*, Vol. 28 (1996), pp. 1427-1433.
13. "La Relación entre el Libre Comercio y el Crecimiento Económico: La Evidencia Econométrica para América Latina," *Comercio Exterior*, Vol. 46(5) (May, 1996), pp. 364-373.
14. "Transactions Activities and Productivity Growth in Mexico" (with Scott Fuess). *The Journal of Developing Areas*, Vol. 30 (Spring 1997), pp. 387-398.
15. "The Relationship between International Trade and Economic Growth in Mexico," *The North American Journal of Economics and Finance*, Vol. 8(1) (1997), pp. 1-21.
16. "Transactions Activities and Productivity in Taiwan" (with Scott Fuess), *Journal of Asian Economics*, Vol. 7(4) (Winter 1996), pp. 635-650.
17. "Trade as the Engine of Economic Growth in Asia: What the Empirical Evidence Really Tells Us," *Journal of Economic Integration*, Vol. 11(4) (December 1996), pp. 510-538.
18. "Fiscal Decentralization and Government Size: An International Test for Leviathan Accounting for Unmeasured Economic Activity," (with John Anderson), *International Tax and Public Finance*, Vol. 5 (1998), pp. 171-186.
19. "Does GDP Distort Mexico's Economic Performance?" (with Scott Fuess), *Southern Economic Journal*, Vol. 64 (1998), pp. 973-986.
20. "Does GDP Distort Taiwan's Economic Growth?" (with Scott Fuess), *Asia Pacific Economic Review*, (1999).
21. "Are Petroleum Exports an Engine for Growth? Time-Series Evidence for Five Oil Exporters" (with Atrayee Ghosh Roy), *The Journal of Energy and Development*, Vol. 26(1) (2000), pp. 55-69.
22. "Do Capital-Importing Countries Really Grow Faster? An Empirical Test Using Panel Data for 27 Countries" (with Joshua Lewer) *Global Economy Quarterly*, Vol. 2(1) (2001)
23. "India's Experience With (Partial) Capital Account Convertibility" (with Sivakumar Sivaprakasam), *The Indian Economic Journal*, Vol. 48(2) (2002), pp. 47-57.
24. "Does Annual Per Capita Real GDP Overstate or Understate the Growth of Individual Welfare over the Past Two Centuries?" *The Independent Review*, Vol. 7(2) (2002), pp. 181-196.

25. "Do Static Gains from Trade Lead to Medium-Run Growth?" (with Joshua Lewer), *The Journal of International Trade and Economic Growth*, Vol. 13 (2003).
26. "How Large Is International Trade's Effect on Economic Growth?" (with Joshua Lewer), *The Journal of Economic Surveys*, Vol. 17(3) (2003), pp. 363-396
27. "The Impact of 1990's Immigration on the Economy of Dawson County," (with Orn Bodvarsson), *Great Plains Research*, Vol. 13(2), pp. 291-310.
28. "The Magnificent Progress Achieved by Capitalism: Is the Evidence Incontrovertible?" *Journal of Ayn Rand Studies*, Vol. 5(2) (2004), pp. 1-19.
29. "How Large Is International Trade's Effect on Economic Growth?" (with Joshua Lewer), Chapter 5 in Donald A. R. George, Les Oxley, and Kenneth I. Carlaw (eds.), *Surveys in Economic Growth*, Malden, MA: Blackwell Publishing Ltd. (2004), pp. 137-170
30. "India's Experience With (Partial) Capital Account Convertibility," (with Sivakumar Sivaprakasam), *The Indian Economic Journal*, Vol. 48(4) (1994), pp. 47-57.
31. "Religion and International Trade: Does the Sharing of a Religious Culture Facilitate the Formation of Trade Networks?" (with Joshua Lewer), *American Journal of Economics and Sociology* (2005), forthcoming.
32. "How Does Immigration Affect Local Demand? A Model and Test From rural Nebraska" (with Orn Bodvarsson), *Research in Labor Economics* (2005), forthcoming.

#### **Working Papers, Conference Presentations, and Journal Submissions:**

1. "Why Growing Immigration Has Not (Yet?) Caused a Policy Reversal in the United States" – Presented at the Western Economic Association Meeting, Vancouver, July 2004.
2. "Measuring the Effects of Past Immigration on Current International Trade" (with Joshua Lewer) - Revision of paper presented at the Western Economic Association Meeting, Vancouver, July 2004.
3. "Religion and Globalization: Do Countries that Share Religious Cultures Trade More?" (with Joshua Lewer) – Revision of paper presented at the ASSA Meeting, Philadelphia, January 2005.
4. "Is the Relationship between International Trade and Poverty the Same in the United States and in Developing Economies?" (with Atrayee Ghosh Roy) - Presented at the ASSA Meeting, Philadelphia, January 2005.
5. "Are Immigrants' Effects on Native Workers Biased? A reexamination of the Mariel

Boatlift” (with Orn Bodvarsson) – Presented at the Western social Science Association Meeting, Albuquerque, April 2005.

6. “Time-Series Analysis of Foreign Direct Investment’s Effect on Economic Growth in the United States” (with Atrayee Ghosh Roy) – Submitted for possible publication to *Contemporary Economic Policy*.

## **BOOKS**

*Economic Growth and Development*, New York: McGraw-Hill, 2001 (ISBN: 0-07-239797-7).

*Instructors’ Manual for Economic Growth and Development*, New York: McGraw-Hill, 2001 (ISBN: 0-07-243607-7).

*International Economics*, New York: McGraw-Hill, 2004 (ISBN: 0-07-239796-9; 0-07-121517-4 international edition).

*Instructor's Manual for International Economics*, New York: McGraw-Hill (ISBN: 0-07-2286502-4).

*Study Guide for International Economics*, New York: McGraw-Hill (ISBN: 0-07-247515-3).

## **Manuscripts in Preparation:**

*Economic Growth and Development*, 2<sup>nd</sup> Edition.

*International Trade: How Does the Engine of Growth Work?* (with Joshua Lewer).

*The Economics of Immigration* (will be used as the textbook for ECON 389 Summer Reading Course, Summer 2005; available in ECON 389 Blackboard).

*International Finance: Theory, Policy, and History* (Used as course textbook for ECON 422 and ECON 822; available in Blackboard sites for these courses).

## **DISTANCE LEARNING COURSES**

*Introduction to International Economics* (ECON 321X), Division of Continuing Studies, University of Nebraska, 1993. (Includes homeworks, self-test exercises, and progress exams).

*Introduction to International Economics* (ECON 321X), Division of Continuing Studies, University of Nebraska, 1999, 2<sup>nd</sup> Edition. (Includes homeworks, self-test exercises, and progress exams).

*Introduction to International Economics* (ECON 321X), Division of Continuing Studies, University of Nebraska, 2004, 3<sup>rd</sup> Edition, full on-line version. (Includes homeworks, self-test exercises, and progress exams).

*International Business* (GRBA 852), College of Business Administration, University of Nebraska (A complete online MBA course).

*In Preparation: International Finance* (ECON 822), College of Business Administration, University of Nebraska (A complete online course, to be offered as an elective toward an International Specialization in the online MBA Program).

## **NON-ACADEMIC PROFESSIONAL EXPERIENCE**

1974-1979: Foreign Service Officer, United States Department of State, including two years as Commercial Officer at the U.S. Embassy, Managua, Nicaragua, and two years as Promotion and Market Research Officer at the U.S. Trade Center in São Paulo, Brazil. Supervised, and wrote portions of, the large U.S. Department of Commerce study of the market for U.S. exports to Brazil, 1978, while at the U.S. Trade Center in São Paulo.

1979-1980: General Manager, Marsteller Ltda., São Paulo, Brazil, the Brazilian branch of Marsteller, Inc., a Chicago-based advertising and public relations firm (subsidiary of Young and Rubicam).

1980-1982: Planning & Business Development Manager, Singer do Brasil, São Paulo, Brazil.

1983-1985: Operated Vandenberg and Associates, a public relations firm, in Loveland, Colorado.

## **FOREIGN LANGUAGE PROFICIENCY**

Fluent: Portuguese, Spanish and Dutch; Working knowledge: German, French